

GARAGE FIRM GETS SALES AGENCY FOR DETROIT ELECTRICS

Sterrett & Fleming Take This
Line in Connection With
Battery Business.

WILL ENLARGE THEIR PLANT

New Model Detroit With Chassis
and Control Improvements
Is Being Shown.

After a year of aggressive work in the building of a highly efficient electric business, one which has become an institution among modern electric garage plants, Sterrett & Fleming recently secured the rights in this territory for the Detroit Electric.

The Detroit agency dovetails with their established storage battery business and electric garage service.

In the past year the Sterrett and Fleming Electric Garage has achieved success. At the present time more than 100 electric cars are stored in the plant on Champlain street, near Kalorama road. The Philadelphia Diamond Grid Battery, for which they are agents, is coming into greater use.

In order to care for increasing garage service and to give ever needed space to an automobile show room, another story will be built, construction beginning Tuesday morning.

1917 Detroit Arrive.

Three of the 1917 Detroit arrived early this week, and are now on the floor.

In the new models there are a number of chassis refinements. Vanadium and chrome nickel steels are used in greater quantity than ever before and radical improvements have eliminated a number of parts.

When the car is at full speed it may be instantly shut off by pressure on a small foot pedal. This operation simultaneously cuts off the flow of current and applies both hub brakes regardless of the position of the controller lever. It is, of course, impossible to start the car again until the lever has been returned to neutral position.

100 Miles on a Charge.

The battery system is such as to make 90 to 100 miles on a single charge comparatively common even among unskilled users.

The lubrication is simplified by use of self-lubricating bronze bushings wherever possible. The number of places requiring grease or oil is reduced to a minimum, and all are accessible from the outside of the car.

'Bud' Now Sports A Brand New Tag

Eight-Year-Old Owner Invests \$2
for License for His
Pet.

Not more than eight years old, he entered the elevator at the District building, grasping in a pudgy fist two one-dollar bills.

"Please, mister, where's the c'lector man?" he inquired of the elevator conductor.

"First floor, son," replied the operator. "What are you going to get?"

"Goin' to get a tag for 'Bud,'" was the answer.

"What'll you take for 'Bud'?" inquired an interested fellow passenger. "Take for him?" with a look of surprise.

"Why, nothing. Bud's my dog, mister. My father gave me two whole dollars to give to the c'lector man and they won't take him away from me."

Bud is safe for at least another year. The interested passenger saw to it that his owner got the tag.

EXHIBIT WILL SHOW WORTH OF FORESTS

Federal Service Prepares Display
for State Fairs.

The Forest Service has prepared an exhibit which will be shown at a number of State and county fairs this fall, beginning with the one in Staunton, Va., on September 4.

The exhibit contains, among other things, an "erosion" model, which shows the disastrous effect of deforestation on steep slopes, and seven models illustrating conservative and destructive logging.

All of the models, it is said, were prepared especially to fit conditions in the eastern and southern mountains. There are, in addition, thirty large pictures and a number of transparencies which depict various types of forest.

The exhibit is in charge of a member of the Forest Service. A moving picture machine and several films are included, and nightly lectures will be given on the life of the Forest rangers and fighting forest fires. In addition, a large number of slides will be shown.

Officials say the exhibit should prove to be an effective means of educating the people of the East to the value of the forests. If this can be done, they think that the number of forest fires can be greatly reduced and a large amount of timber can be saved.

The exhibit will be shown at the fairs at Staunton and Roanoke, Va., Hagerstown, Md., and Macon, Ga.

CARRIES A \$50 ROLL AND BEGS FOR A BUN

Sam, the Silver Lined, Gets Free
Meals for Ten Days.

NEW YORK, Sept. 2.—A shabby figure slunk up to Detective Cava.

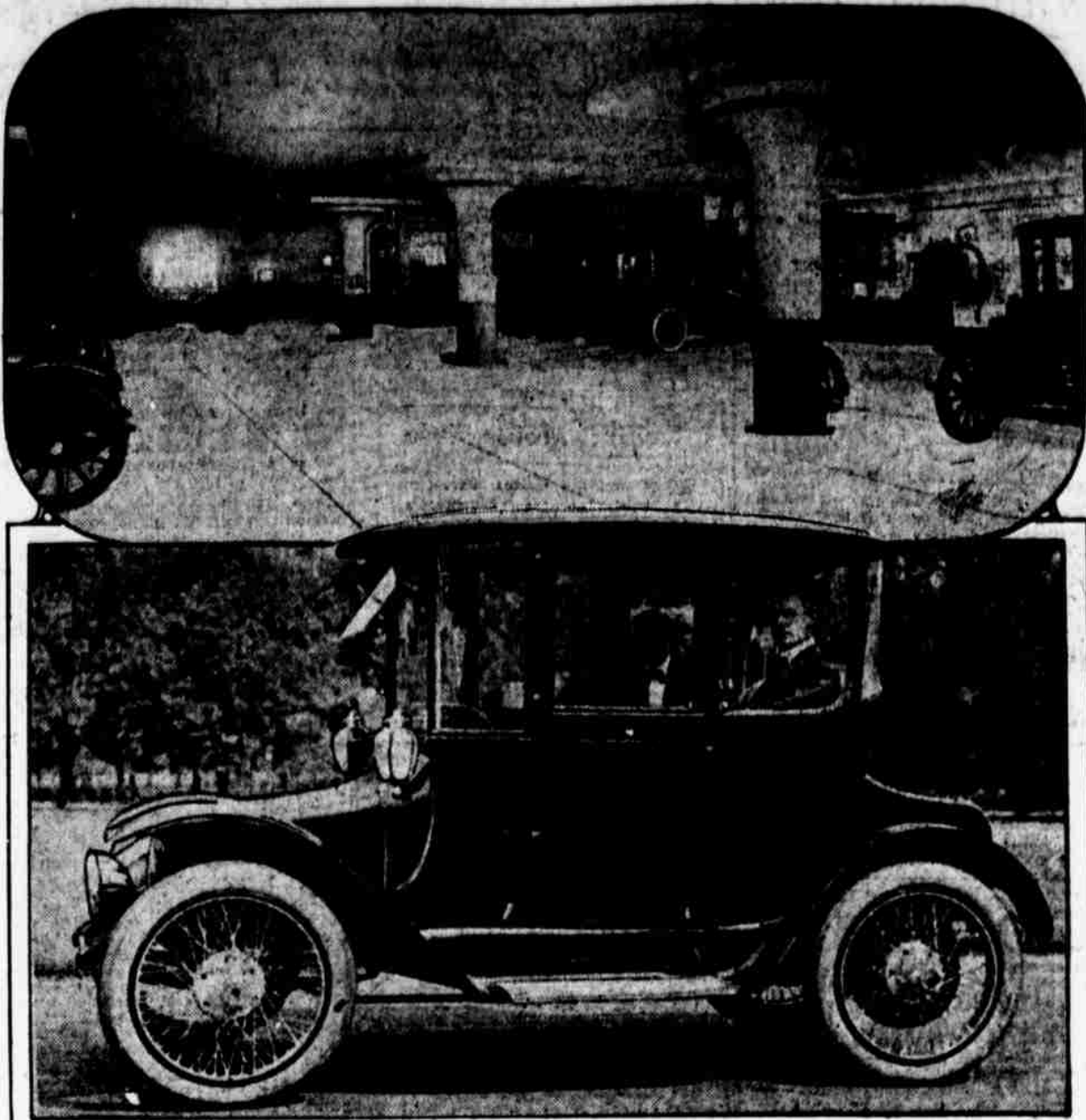
"Say, cull," it wheezed, "could you spare a few pennies to buy a bun and a cup of coffee? I'm out of work and I ain't had a bite to eat for thirty-six hours and my wife is awful sick and—"

"Sure. Come along," Cava said, showing his badge. "I'll put you where you'll get three squares a day and never have to spend a cent."

"A stingy man like you ought to starve to death," the detective added later when he had drawn from the beggar's pockets a bankbook showing deposits of \$10, \$20 in bills, 20 pennies and 40 cents in silver.

In night court Magistrate Nolan sent the man, who said his name was Samuel Horowitz, to the workhouse for ten days.

DETROIT IN NEW HANDS



Upper—Main Floor of Big Sterrett & Fleming Electric Garage.
Lower (left to right)—Robert Fleming and J. A. Sterrett, who Have Just Been Appointed Distributors for the Detroit Electric in Washington—and the Car.

CARLSTROM MAKES RECORDS IN FLIGHTS

With Passenger, Sets Best Marks
So Far in Marine Contest.

On Friday August 25, Pilot Victor Carlstrom made flights at Newport News, Va., which so far established the best records yet made to win the marine flying trophy and the \$1,000 cash prize given by Glenn Curtiss.

Carrying a passenger the entire time, Carlstrom flew a twin-motored J. N. hydroaeroplane 661 miles, using a total flying time of 8 hours 41 minutes. His course was between two points 25.4 miles apart, and most of his flying had to be done with the aid of a compass, as a heavy fog had settled over the water. The contest opened April 15 and will close October 31.

Four Passenger Roadster Turned Out by Haynes Co.

The Haynes Automobile Company is making deliveries on a new four-passenger roadster, offered on either the Haynes "Light Six" or "Light Twelve" chassis.

Front seats of the new car are divided. The side affords quick and easy passage to the tonneau. The rear seat is amply wide for two passengers, and will accommodate three. Seats and sides of the tonneau are upholstered in hand buffed leather, covered by waterproof seat covers cut from a soft gray cloth. The car is low hung and evenly balanced, and running boards have a ground clearance of ten inches.

The new car has a wheelbase of 121 inches. The comfort of the driver has been given special attention, and by grouping the cowl instruments on an instrument board, the controls are brought within easy reach.

SAYS MOTOR SALES DEPEND ON SERVICE

Paul Harper Declares That It Is
Prime Essential to Satisfied
Users.

"The best definition of service, as applied to my automobile business, is the making of satisfied users," said Paul Harper of the Harper Overland Company, recently. "The average car owner demands nothing more than courteous treatment from the man of whom he purchases his machine and if his needs are taken care of quickly and economically, he will in almost every case continue to favor the dealer with his patronage."

"In many respects automobile service is no different from that of hotel service. A hotel may boast of the best chef in the world, but if the service is poor, the guests will soon become dissatisfied and the chances are that the next time those people visit the town they will select a different place. The relations between car owner and dealer are very much the same. The owner will continue to do business with a dealer as long as he receives proper treatment at his hands, but if the dealer's interest in his customer ends with the sale of a car he has little chance of selling him again when the time rolls around for the owner to invest in a new machine."

CROSSES COUNTRY IN ENCLOSED CAR

Los Angeles Man, With Family,
Touring in Cadillac.

According to the general and accepted idea, an enclosed automobile is fine for city use, but not often thought of for a long tour. Read Holiday, of Los Angeles, who owns a Cadillac Eight brougham, is certainly no sharer of that idea, for Mr. Holiday and his family are touring across the continent in their enclosed Cadillac. Seldom before has such a trip been attempted.

Mr. Holiday's driving schedule calls for the completion of the trip in twenty days, with a short stop at the Grand Canyon of the Colorado. His route is by way of Grand Canyon, Albuquerque, Santa Fe, Kansas City and the National Old Trails road. With him are his wife and two children—one a babe in arms.

Perry Kinyoun Goes to Henderson & Rowe

Perry Kinyoun, through whose work with the Motor and Tire Sales Company there has been enlisted a small army of Allen owners in Washington, with the passing of the Allen agency to Henderson and Rowe, goes to the latter concern to manage this department of the business.

Association between Kinyoun and P. E. Rowe is of long standing the former having been with the Henderson-Rowe Company before assuming management of the motor car sales of the Motor and Tire Company last spring. In the matter of taking on the Allen, Rowe rounds out a trio of high-class pleasure-cars that practically cover the two biggest fields affecting popular demand. The Cole eights and sixes and the Kissel Kar make up the present line.

HILL & TIBBITTS

"In the Heart of the Business Section"

1407 H Street N. W.

Main 6631



SPECIAL LIMITED AGENCY

We have been made special sales agents for Ford cars. Our showrooms in the heart of the business center are convenient to you. All of the new models will be shown, and service of the highest quality will be rendered. A full stock of all Ford parts is carried.

SALES

WM. G. HILL, of late years with the Ford Motor Company of Washington, and R. D. TIBBITTS, also formerly with the Ford Motor Company of Washington, will be in charge of retail sales. A cordial invitation is extended to their friends to visit the new plant.

SERVICE

CHAS. JACOBS, already well known among local motorists from his long connection with the service department of the Ford Motor Company, will have complete charge of our service station. We plan to make it the most complete Ford service in Washington. Visit us and see for yourself.

PRICES OF THE NEW FORD MODELS

CHASSIS	\$325	COUPELET	\$505
RUNABOUT	\$345	TOWN CAR	\$595
TOURING CAR	\$360	SEDAN	\$645

F. O. B. DETROIT

Our cars will all be the new models, stream line body, crown fenders, electric lighted, etc. Deliveries made immediately.

INVESTIGATE OUR TIME PAYMENT PLAN

CHEVROLET MAKES GOOD ITS PROMISE

When the Chevrolet Motor Company first offered its Model "FOUR-NINETY" Touring Car to automobile dealers and to the public at the New York Show in January, 1915, with electric lights and starter, at the then sensational price of \$550, the management stated frankly that the name "FOUR-NINETY" really meant something and that, whenever the company's manufacturing facilities and production justified it, the price on this car, electrically equipped, should be \$490.

Since the above date, the Chevrolet Company has completed the best motor plant in this country; has built and equipped an up-to-the-minute axle plant; has acquired a complete transmission plant, and has in operation seven large assembling plants. The Chevrolet Company has now reached a volume of production which enables it to make good its original promise.

We are pleased to advise that the 1917 contracts, which are now going out to Chevrolet dealers, present the Model "FOUR-NINETY" to the public at \$490, fully equipped, with a standard, two-unit electric lighting and starting system built into the car.

THIS MAKES THE MODEL "FOUR-NINETY" THE LOWEST-PRICED ELECTRICALLY LIGHTED AND STARTED AUTOMOBILE IN THE MARKET TODAY.

CHEVROLET MOTOR COMPANY

RETAIL BRANCH
1218 CONNECTICUT AVE. N. W.

Factories: NEW YORK CITY; TARRYTOWN ON HUDSON; FLINT, MICHIGAN;
ST. LOUIS, MO.; OAKLAND, CAL.; OSHAWA, CAN.; FORT WORTH, TEXAS

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Their appointment as District of Columbia
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Automobiles

We have a new modern, fireproof, sanitary and well ventilated garage for both gasoline and electric cars and give the highest class service at moderate prices.

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And On Saturday Night

The Times brings automobile news and advertising to the attention of MORE Washingtonians than the bulky Sunday morning newspapers possibly can.

The most important developments of the automobile business are always to be found in the compact Saturday Evening Times, while these same announcements, if carried in the bulky Sunday morning papers of many sections, have but little chance to catch and hold readers' attention. Watch The Times next Saturday and every Saturday.